



OFFICIAL RESPONSES TO VENDOR QUESTIONS RFP-2021-DCYF-04-MULTI

No.	Question	Answer
1.	<p>Section 1, Introduction, Subsection 1.5., Background of MST Services</p> <p>Does an agency need to be approved by MST program before completing the RFP application process.</p>	<p>No, as long as the agency is aware of all the requirements in order to become certified with MST and is able to achieve those requirements upon being awarded the contract.</p>
2.	<p>Section 2, Statement of Work Subsection 2.1, Covered Populations and additional information on population</p> <p>Are you looking for agencies to cover a catchment area in their region?</p>	<p>Two regions could be covered by one vendor or one vendor covering each region. Southern region that is larger and a central and northern region that is smaller.</p> <p>MST has strict rules about caseload and staffing. Regions were structured to ensure you have appropriate number of clients of youth to work with. It's up to your organization how to organize those teams within the region, which will get reflected in your budget response.</p>
3.	<p>Section 2, Statement of Work Subsection 3.</p> <p>If an organization covers multiple areas within a region in the State, responds to one region, how would that work given that organization cover areas within the region?</p>	<p>Sub-contracting with a lead proposer and then sub-contracts to support the scale that needs to cover the geographic region. Please refer to Section 3, Proposer Evaluation, Subsection Overview of the proposal evaluation process, paragraph 3</p>
4.	<p>Section 2, Statement of Work</p> <p>How will the State approach low MST caseloads/referrals? Can the staff then work on other cases the agency has for community-based services?</p>	<p>As articulated in the RFP, considerable research has been conducted to identify sufficient anticipated youth for the service, which has been incorporated into the regional structure. The anticipated caseloads in the RFP were on the lower side of the estimates, anticipating that the program needs sufficient referral volume to succeed. In addition, the contract monitoring components described in the RFP will, in part, serve as an opportunity for the Division and providers to regularly review referral volume and correct as needed.</p>

New Hampshire Department of Health and Human Services
Multi-Systemic Therapy (MST) for NH DCYF



No.	Question	Answer
		However, according to the model MST clinicians can only cover MST cases. These staff will be hired specifically for MST only and cannot cover other types of cases, rendering the aforementioned collaboration between the Division and the successful proposer(s) key.
5.	Section 2, Statement of Work Is this service limited to NH providers only?	The Department is open to bids from agencies who are not currently located in NH, with a plan to establish services and a presence in NH.
6.	Section 2, Statement of Work Have you looked at the workforce available to support this program?	MST services provides a very skilled, specific approach to recruitment as part of implementation and has helped states and other countries hire appropriate staff without issue.
7.	Section 2, Subsection 2.2.3., MST Requirements of staffing, hiring, training and supervision & Section 4, Finance Is a licensed prescribing practitioner required as part of this program? Currently all treatment plans for DCYF services have to be signed off by a prescribing practitioner for Medicaid funding.	Not required by MST, but required by NH Medicaid. MST is a Medicaid billable service, therefore treatment plans will need to be approved by a prescribing practitioner.
8.	Section 2, Statement of Work Subsection 2.1, Covered Populations and additional information on population To confirm, the slots in a single region would not be divided between two regions? (For example, the 150 slots in the Southern region would only be served by one provider?)	The RFP allows a proposer to subcontract within a region to cover the geographic scope. Organizations can put themselves forward as the lead proposer and then sub-contract to cover other parts if they prefer. Please refer to Section 3, Proposer Evaluation, Subsection Overview of the proposal evaluation process, paragraph 3
9.	Section 3, Proposal Evaluation, Subsection 3.3.,Details on cost application, including budget guidance	There are specific ongoing costs related to licensure with MST Services, we defer to MST Services to answer the specifics with potential proposers. All of these costs should be built into the budget.



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	Are there specific ongoing costs that should be built into the budget	
10.	Section 3, Proposal Evaluation, Subsection 3.2.3., Technical Scoring Guidance Proposers do not have to identify subcontractors until after the award is granted?	Proposers must indicate that you are looking to sub-contract, but proposers do not have to say who it is until after G&C approval. Potential proposers want to be confident in your proposal that they have the relationships needed to deliver on what they proposed. Please refer to Section 3, Proposer Evaluation, Subsection 3.2.3. Technical Scoring Guidance.
11.	Section 2, Proposal Evaluation, Subsection 3.2.3., Technical Scoring Guidance Will the State make available a list of potential organizations who would be interested in forming a subcontracting relationship	Yes, we will offer proposers the opportunity to identify themselves as potential lead/subcontracting partners, this will be posted the Department webpage in the coming weeks. https://www.dhhs.nh.gov/business/rfp/rfp-2021-dcyf-04-multi.htm
12.	Section 3, Proposal Evaluation What additional details are you willing to provide, if any, beyond what is stated in bid documents concerning how you will identify the winning bid?	Please refer to Section 3.2.3. Technical Scoring Guidance and Section 3.3.1. Cost Proposal Scoring Criteria
13.	Section 4, Finance Will this solicitation be replacing traditional state funding for Juvenile Diversion programs?	No, this is separate funding. This is a program that is designed for and will focus on children with mental health and substance abuse concerns, who are in the home and involved with the juvenile justice or child protection system. In an effort to maintain children in their homes and prevent removal. The program and funding stream are not directly related to the Juvenile Diversion programs.
14.	Section 6, Proposal Process, Subsection 6.2., Procurement Timetable Do you anticipate extending the bid due date?	Not at this time, the Department will maintain the timeline reflected in the RFP.